

Message Text

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ACTION EA-12

INFO OCT-01 ISO-00 SP-02 ICA-20 AID-05 EB-08 NSC-05

TRSE-00 SS-15 STR-07 OMB-01 CEA-01 CIAE-00

COME-00 FRB-01 INR-10 NSAE-00 XMB-04 OPIC-06

LAB-04 SIL-01 AGR-01 DOE-15 SOE-02 /121 W

-----055357 181152Z /11

R 180804Z APR 78

FM AMEMBASSY JAKARTA

TO SCSTATE WASHDC 8201

INFO AMCONSUL MEDAN

AMCONSUL SURABAYA

UNCLAS SECTION 1 OF 2 JAKARTA 5019

E.O. 11652: N/A

TAGS: ETRO, EGEN,EFIN,ID

SUBJ: 1977 INDONSIAN EXPORTS

1. SUMMARY PROVISIONAL DATA RELEASED RECENTLY BY THE CENTRAL BUREAU OF STATISTC(CNS) REVEALS THAT INDONESIA ENJOYED ANOTHER BUMPER EXPORT YEAR IN 1977.TOTAL EXPORTS JUMPED 27 PCT TO \$10,852.6, 68 PCT OF WHICH WAS EARNED BY CRUDE OIL SALES. TH IMPROVEMENT FOLLOWS A 20 PCT INCREASE IN 1976 AND MEANS THAT INDONESIA'S EXPORT HAVE GROWN BY 53 PCT IN THE LAST TWO YEARS.

2. EXPORTS (IN \$ MILLION)

1977 COMMODITY 1976 1976 1977 PCT CHANGE

1 CRUDE OIL 1 6,004 7,378.4 PLUS 23

2 TIMBER 2 784 952.2 PLUS 21

3 COFFEE 4 237 599.3 PLUS 153

4 RUBBER 3 532 589.5 PLUS 11

5 TIN 5 159 206.4 PLUS 30

6 PALM OIL 6 135 192.5 PLUS 43

7 SHRIMP 7 115 139.2 PLUS 21

8 TEA 10 57 118.5 PLUS 108

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9 COPPER 8 86 75.8 MIN 12

10 ANIMAL FEED 9 70 71.7 PLUS 2

11 PEPPE 11 46 66.2 PLUS 44

12 TOBACCO 12 39.5 55.5 PLUS 41

13 UREA -- 33.8 --

14 NICKEL 13 29 32.4 PLUS 12

15 HIDES AND SKINS 14 18.6 16.8 MIN 10

16	SPICES	15	15.8	15.0	MIN 5
	(EXCEPT PEPPER)				
17	ESSENTIAL OILS	16	12.3	11.9	MIN 3
18	OTHERS	17	206.8	298.5	PLUS 44
	TOTAL	8,547.0	10,852.6		PLUS 27

3. CURDE OIL AGAIN WAS FAR AND AWAY THE MOST IMPORTANT INDONESIAN EXPORT, PROVIDING NEARLY 68 PCT OF TOTAL EXPORT REVENUE. NOWEVER, FOR THE SECOND YEAR IN A ROW, OIL EXPORTS GREW AT A SLOWER PACE(23 PCT) THAN DID NON OIL EXPORTS (37 PCT). OIL REVENUES AS A PERCENTAGE OF TOTAL EXPORT REVENUES HAVE SLIPPED FROM 75 IN 1975 TO 70 IN 1976 TO 68 LAST YEAR. FURTHER SLIPPAGE SEEMS LIKELY GIVEN THE CURRENT SOFT MARKETS FOR INDONESIAN CURDE. IN SECOND POSITION WAS TIMBER, WHICH GREW BY 21 PCT AND PROMISES SOON TO BECOME INDONESIA'S SECOND BILLION DOLLAR EXPORT EARNER. IN THIRD PLACE JUST EDGING OUT RUBBER WAS COFFEE, FOLLOWING A PHENOMENAL 153 PCT GROWTH OVER 1976. REFLECTING RECORD HIGH PRICES RATHER THAN INCREASED OUTPUT, COFFEE EXPORTS GREW FROM \$100 MILLION IN 1975 TO \$600 MILLION IN 1977. WITH COFFEE PRICES NOW WEAKENING, CURRENT EXPORT EARNINGS ARE PROBABLY NOT SUSTAINABLE. TIN EXPORTS ROSE SIGNIFICANTLY TO KEEP THAT COMMODITY IN FIFTH PLACE AND PALM OIL EXPORTS, FOLLOWING AN 11 PCT DECLINE IN 1976, REBOUNDED SHARPLY WITH A 43 PCT INCREASE TO \$192.5. MILLION. RIDING COFFEE'S COATTAILS TEA EXPORTS JUMPED 108 PCT TO \$118.5 MILLION TO MOVE INTO UNCLASSIFIED

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EIGHT PLACE. A NEWCOMER ON THIS YEAR'S CHARTS IS UREA, WITH \$33.8 MILLION IN EXPORTS. THIS FIGURE TAKES ON

ADDED SIGNIFICANCE IN VIEW OF THE FACT THAT AS RECENTLY AS THREE YEARS AGO INDONESIA IMPORTED SIZEABLE QUANTITIES OF UREA. IT IS WELCOME ALSO AS AN INDUSTRIAL EXPORT IN A LIST THAT HAS BEEN MADE UP ALMOST EXCLUSIVELY OF PRIMARY COMMODITIES. INDONESIA CONTINUES TO ADD TO ITS UREA PRODUCTION CAPABILITY AND IF MARKETS CAN BE FOUND, UREA COULD BECOME A REASONABLY IMPORTANT SOURCE OF EXPORT REVENUE.

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TRSE-00 SS-15 STR-07 OMB-01 CEA-01 CIAE-00
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5. IMPORTS BY COUNTRY (IN \$ MILLION)

IMPORTER	1976	1977	PCT INCREASE
1. JAPAN	3,564.3	4,360.8	PLUS 22.3
2. U.S.	2,452.0	3,011.4	PLUS 22.8
3. SINGAPORE	643.9	1,003.6	PLUS 55.9
4. TRINIDAD AND TOBAGO	556.2	523.7	MIN 6.4
5. NETHERLANDS	228.3	372.1	PLUS 63.0
6. SOUTH KOREA	151.8	245.9	PLUS 62.0
7. WEST GERMANY	204.1	235.4	PLUS 15.3
8. REP. OF CHINA			
(TAIWAN)	131.1	213.6	PLUS 62.9
9. PHILIPPINES	90.0	126.0	PLUS 40.0
10. ITALY	73.4	109.4	PLUS 49.0
11. OTHER COUNTRIES	451.4	650.7	PLUS 44.1
TOTAL	8,546.5	10,852.6	PLUS 26.9

6. JAPAN CONTINUES TO BE INDONESIA'S MOST IMPORTANT CUSTOMER TAKING \$4,361 MILLION, OR 40 PCT OF INDONESIA'S EXPORTS. THE US IS IN SECOND PLACE WITH \$3,535 MILLION (INCLUDING THE \$523.7 MILLION IN EXPORTS TO TRINIDAD WHICH IS CRUDE OIL REFINED AND THEN SHIPPED TO THE US).
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TOGETHER THE US AND JAPAN TAKE NEARLY THREE-QUARTERS OF INDONESIA'S EXPORTS. EXPORTS TO THE NETHERLANDS, TAIWAN AND SOUTH KOREA GREW IN EACH CASE BY 62-3 PCT AND TO SINGAPORE BY 56 PCT, ALTHOUGH PRESUMABLY MUCH OF THE LATTER AS SUBSEQUENTLY RE-EXPORTED.

7. DUE TO UNAVAILABILITY OF DATA ON EXPORT VOLUME AND ON CONTENT OF EXPORT TO SPECIFIC COUNTRIES, FURTHER ANALYSIS OF THE INDONESIAN EXPORT SITUATION IS NOT POSSIBLE AT THIS TIME. SUCH AN ANALYSIS WILL BE PROVIDED WHEN

COMPLETE DATA ARE IN HAND.

8. ACCORDING TO CBS, INDONESIA'S IMPORTS IN 1977 WERE
\$6,230.3 MILLION, PROVIDING FOR AN OSTENSIBLE FAVORABLE
TRADE BALANCE OF \$4,622.3 MILLION. HOWEVR, AS POINTED
OUT IN JAKARTA 9314 OF JULY 13,1977, WE BELIEVE CBS
UNDERSTATES CONSIDERABLY INDONESIAN IMPORTS. WE WILL
PROVIDE OUR BEST ESTIMATE OF TOTAL INDONESIAN IMPORTS
FOR 1977 AS SOON AS POSSIBLE.
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